**CAI Contact**

Patricia Bowler

Phone:

Email ID:

**<Candidate Name>**

### Skills

Please use this table to list the skills noted in the **Required/Desired** section of the requirement. In addition, please respond with the years of experience for each skill **and** the last time each skill was used. Add or delete rows as necessary.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Skill | Required | years req | Years Used | Last Used |
| Experience in customer success, account management, or a related role in the technology or cybersecurity industry. | Required | 5 |  |  |
| Strong understanding of cybersecurity concepts, practices, and products. Familiarity with security frameworks (e.g., NIST, ISO) is a plus. | Highly desired | 5 |  |  |
| Proficient in data analysis and reporting tools; experience with CRM systems is advantageous. | Highly desired | 5 |  |  |
| Excellent verbal and written communication skills; ability to convey complex security concepts in a clear and relatable manner. | Required | 5 |  |  |
| Strong analytical and problem-solving skills, with a proactive approach to identifying and addressing customer issues. | Highly desired | 5 |  |  |
| Passion for customer success and a commitment to delivering exceptional service. | Required | 5 |  |  |
| na | Highly desired |  |  |  |
| na | Nice to have |  |  |  |
| na | Nice to have |  |  |  |
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